

**Company Profile**

Holland Colours develops, produces and commercializes solid and liquid colorants, masterbatches and additives for coloring rigid and flexible PVC for the building and construction industry, as well as PET and polyolefins for the packaging industry. Next to serving these global markets, we offer color concentrates for coatings, sealants and adhesives and other applications. Our technical experts are always creating new color solutions to give our customers peace of mind based on precise color match and color consistency.

Holland Colours is a Dutch company listed on the Euronext Amsterdam Stock Exchange. With committed employee shareholders and operations in the Americas, Europe and Asia, we provide personal local service on a global scale.

www.hollandcolours.com

In order to support our ambitious growth plan for the Indonesian market, we are looking for a

SALES EXECUTIVE – PT HOLLAND COLOURS ASIA

The Sales Executive will be based in Tangerang office and responsible for Indonesia – West market area.

Your main responsibilities:

- Managing the business growth and the promotion of PT Holland Colours Asia in the Indonesian - West market;
- Responsible for the pipeline management;
- As a member of the Jakarta sales team, works pro-actively and closely together with the other members of the team, to achieve sales growth in the area by integration, cooperation, efficiency improvements and knowledge sharing;
- Responsible for accurate and timely reporting of the sales activities;
- Monitor market situation and competitors;
- To support the execution of order in hand and its collection;

Your personal requirements:

- Has a high level of integrity and has a hands-on mentality. Contributes to a positive work environment;
- Understands the markets and is able to translate opportunities into successes;
- Is a good communicator and has an entrepreneur attitude;
- Is willing to travel;
- Is living in or is willing to live in Jakarta, Indonesia.

Your qualifications / Experience:

- Bachelor degree (S1) in Chemistry, Engineering, Economics or Commerce;
- 1 – 2 years proven track record in sales, preferably within the plastics (masterbatch) and/or color industry;
- Good verbal and writing skills in English;
- Proactive, result oriented, self-motivated and responsible;
- Excellent team player but can work independently;
- Good communication and presentation skills;
- Computer literate; MS Windows, Excel, Words and Powerpoint;
- Ownership of a car driving license;
- Looking at the composition of the team we prefer to get in contact with candidates below the age of 35 years.

Our offer:

Market conform salary, profit sharing plan. Holland Colours has an active employee ownership plan. Development opportunities. A company culture which can be characterized by Team-Work, Pro-active, Competence, Accountable and Responsible.

Procedure:

If you are interested in this position please send your CV and motivation by e-mail to Mr. Sony Okfianto, HR Officer (SOKfianto@hollandcolours.com).