

## **HOLLAND COLOURS PRESS RELEASE**

(this is a translation of the Dutch press release issued by the company on the same date)

### **Revenue increase for Holland Colours in third quarter 2015/2016**

Key developments in the third quarter:

- 9% increase in revenue of which about 2% relates to autonomous growth
- Modest increase of gross margin percentage
- Higher operating- and net result

Holland Colours realised a 9% revenue increase in the third quarter of the 2015/2016 financial year versus the same period last year. Favourable currency effects, mainly from appreciation of the US dollar, explain about 7% of the revenue increase.

Revenue for the division Europe was markedly higher, driven by an increase in the Building & Construction market. Revenue for Silicones & Elastomers as well as Specialties also increased while revenue in Packaging stayed behind the third quarter last year.

Revenue for the division Americas, as measured in USD, increased marginally in comparison to the third quarter last year: Building & Construction as well as Specialties was up while both Silicones & Elastomers and Packaging ended below last year's level.

Revenue for the division Asia, also measured in USD, was down in all focus markets as compared to prior year.

The gross margin percentage for HCA over the third quarter of 2015/2016 showed a modest increase over prior year's third quarter.

Operating costs ended somewhat higher as compared to the third quarter 2014/2015, mainly explained by currency effects.

The 2% autonomous growth in revenue, combined with a modest increase of the gross margin percentage and stable operating costs (in same currencies) resulted in an improved operating result. Net result ended higher as well supported by lower costs for financing and despite higher income tax.

The operating working capital per the end of December 2015 ended below the level of December 2016 with inventories and trade payables up and trade receivables down.

In the third quarter of 2015/2016, Holland Colours did meet all covenants as agreed with the bank.

### **Outlook for the financial year 2015/2016**

Unforeseen events aside, Holland Colours expects revenue as well as the net result for the full financial year to end above prior year.

The results for the financial year 2015/2016 will be announced on May 26, 2016.

Holland Colours NV, 11 February 2016

#### **The Management Board**

Rob Harmsen  
Margret Kleinsman

#### **For further information:**

Holland Colours  
Rob Harmsen  
CEO Holland Colours  
Tel: + 31 (0)55 - 36 80 700

## HOLLAND COLOURS

### Profile

- Approximately 400 employees;
- 2000 customers in 80 countries;
- 9 locations;
- Worldwide network of agents;
- Every employee is a shareholder,

Holland Colours NV was founded in 1979 and has been listed on the NYSE Euronext Amsterdam Stock Exchange since 1989. It is an independent Dutch company with offices in North America, Mexico, Europe and Asia. Holland Colours makes products for colouring synthetic materials. These so-called colour concentrates are available as both solid and liquid. The key products in solid form are Holcobatch and Holcoprill. The liquid products Holland Colours makes are pastes for colouring Silicones & Elastomers, PET packaging and various other applications.

Holland Colours concentrates worldwide on three markets:

- Building & Construction (especially PVC applications);
- Packaging (especially PET applications);
- Silicones & Elastomers.

Roughly 80% of sales are realised in these three markets.

Virtually the entire production is generated by the four principal plants in the Netherlands, Hungary, the United States and Indonesia.

Holland Colours is organised in three regional divisions that operate as profit centres in each specific region: Europe (including the Middle East, India and Africa), the Americas and Asia.

The worldwide distribution of sales is as follows: Europe 53%, Americas 33% and Asia 14%.

### Important dates:

May 26, 2016                      Publication annual figures for 2015/2016  
July 7, 2016                        General meeting of shareholders

### For additional information:

Rob Harmsen  
CEO Holland Colours NV  
Tel: +31 (0)55 368 0700

### HOLLAND COLOURS NV

PO Box 720 | 7300 AS Apeldoorn | The Netherlands  
T +31 (0)55 368 0700 | F +31 (0)55 366 29 81  
ir@hollandcolours.com  
www.hollandcolours.com

