

Open Position Technical Sales Representative

Holland Colours is a leading manufacturer of pigment and additive dispersions for the plastics industry has an opening for a Technical Sales Representative.

Key Responsibilities:-

- As a professional Technical Sales Representative, you will manage, educate, communicate and educate to grow our existing and future customers.
- Locate and Develop new business to exceed budget expectations.
- Develop strategic plan to align with company grow initiatives in your market and region.
- Ability to interact and influence at all level of customers – Executive, Purchasing, Technical and Production
- Requires ability to plan and execute business objectives
- Manage and forecast changing conditions of customer budget.

Qualifications:

- Have excellent written and verbal communication skills
- Able to manage time effectively and work on multiple projects
- Personal characteristics: Persistence, ability to act independently, self-motivated, function cohesively with support personnel
- Degree required, although relevant work experience will be considered.
- Knowledge of Plastics industry preferred but not essential
- Must be eligible to work in the United States.

Holland Colours is an equal opportunity employer offering competitive salaries and benefits. Please send resume and salary history to:

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No Phone Calls, Please