



HOLLAND COLOURS

PRESS RELEASE

HIGHER REVENUE HOLLAND COLOURS IN THIRD QUARTER 2016/2017

Key developments in the third quarter:

- **5% revenue increase**
- **Increase of gross margin percentage compared to third quarter last year**
- **Higher operating- and net result**

Holland Colours realized 5% revenue increase in the third quarter of the 2016/2017 financial year versus the same period last year. The USD currency effect was negligible in this improvement.

Revenue for the division Europe was in line with the third quarter of 2015/2016: both Building & Construction and Specialties were down. This was compensated by an increase in Packaging.

Revenue for the division Americas, as measured in USD, ended slightly higher versus last year with especially Packaging and Specialties up.

Revenue for the division Asia, also measured in USD, clearly increased as compared to last year with most of the growth realized in Building & Construction.

In China Holland Colours is winding down its operation. A process that will be finalized this running quarter. This will have no material impact on the group result. Discussions with a potential local partner are ongoing.

The 3rd quarter gross margin for Holland Colours was clearly up over the third quarter of last year. Operating costs ended slightly higher.

The above has led to a strong increase of the operating result as compared to last year. The net result increased as well.

The operating working capital per the end of December 2016 was up versus the level of prior year in line with the revenue increase.

In the third quarter of 2016/2017, Holland Colours did meet all covenants as agreed with the bank.

Outlook for the financial year 2016/2017

Unforeseen events aside, Holland Colours expects revenue as well as the net result for the full financial year to end above prior year.

The results for the financial year 2016/2017 will be announced on May 30, 2017.

Apeldoorn, February 9, 2017
Board of Management

Rob Harmsen
Margret Kleinsman

For further information

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Company Profile

Holland Colours develops, produces and commercializes solid and liquid colorants, masterbatches and additives for coloring rigid and flexible PVC for the building and construction industry, as well as PET and polyolefins for the packaging industry. Next to serving these global markets, we offer color concentrates for coatings, sealants and adhesives and other applications. Our technical experts are always creating new color solutions to give our customers peace of mind based on precise color match and color consistency.

Holland Colours is a Dutch company listed on the Euronext Amsterdam Stock Exchange. With committed employee shareholders and operations in the Americas, Europe and Asia, we provide personal local service on a global scale.

<http://www.hollandcolours.com>

Important data

May 30, 2017 : Publication Annual Figures 2016/2017
July 11, 2017 : General Meeting of Shareholders